

International Warehouse Logistics Association

2800 River Road, Suite 260 • Des Plaines, IL 60018-6003
Phone 847.813.4699 • Fax 847.813.0115
www.iwla.com

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February 12, 2008

Dear IWLA Members,

This letter will introduce to you Pridemark-Everest, an associate member of the International Warehouse Logistics. Pridemark-Everest is a provider of a complete line of insurance products for the logistics industry. Of special interest to our membership is the Firemen's Fund Warehouse Legal Logistics Program, which they presented to us for review. We and our insurance consultant Artex have reviewed this program, and concluded that it is an excellent offering for our membership, providing several new lines of coverages for the 3PL industry.

As an associate member of the IWLA, Pridemark-Everest supports our industry and the IWLA mission to further your company's profitability. We strongly encourage you to consider our associate members whenever you go out to bid for your services. With their dues and participation, our associate members help us fashion a better 3 PL industry.

Sincerely,



Joel D. Anderson
President & CEO